MOGO FINANCE REPORTS UNAUDITED RESULTS FOR THE THREE MONTHS ENDED 31 MARCH 2020

Strong profitability in terms of EBITDA despite unprecedented headwinds of global Covid-19 pandemic

OPERATIONAL AND STRATEGIC HIGHLIGHTS

● In line with the announced commitment, Mogo Finance shareholders have injected additional EUR 5 million of capital during Q1 2020. This marks total new capital of EUR 10 million injected into the Group since September 2019

● By following its profitable growth strategy, the Group has managed to deliver profitability of now 8 markets (3M 2019: 6 markets) measured by net profit before FX and 12 markets (3M 2019: 8 markets) measured by EBITDA

● A global Covid-19 pandemic caused decrease in loan issuance volumes has prompted us to react quickly to address the cost base both with temporary and permanent optimisations all done with the goal to emerge more competitive post crisis

FINANCIAL HIGHLIGHTS AND PROGRESS

● Interest and similar income including income from used car rent up strongly by 29.8% to EUR 22.2 million (3M 2019: EUR 17.1 million)

● A growth in total equity by 9.7% to EUR 31.6 million (31.12.2019: EUR 28.8 million)

● A continuous rapid increase in quarterly EBITDA by 39.7% now to reaching EUR 8.8 million (3M 2019: EUR 6.3 million)

● Net profit before FX for the period has remained unchanged at EUR 1.2 million (3M 2019: EUR 1.2 million) despite Covid-19 caused headwinds

Modestas Sudnius, CEO of Mogo Finance, commented:

“Looking back at first quarter results we need to split this period into 2 parts – pre and post Covid-19. During January, February and the first half of March we were executing our yearly strategy outstandingly and beating the budgeted figures with very strong EBITDA, portfolio and profitability growth. However, during the second part of March we had to change our strategy and shift our focus completely. I am very grateful to our team which in 2 weeks managed to accomplish significant changes in core processes across the organisation from IT to Debt collection.

Maintaining a safe working environment for our employees as well as providing the best possible service to customers is our top priority during the virus outbreak. Mogo is following local healthcare instructions and taking extra steps to make sure that all employees could work from home.

Understanding the current reality and economic effect on many of our existing customers, Mogo will be offering flexible restructuring solutions so that our clients could overcome short-term financial turbulence and continue using Mogo services. When it comes to newest issuances, in countries which are not in full lock-down, Mogo continues offering its services to the best client segments with significantly stricter underwriting procedures to be able to follow responsible lending requirements.

Without a doubt upcoming period will be challenging for the whole industry as well as Mogo group. We have already performed necessary actions to reduce our cost base significantly, strengthen our equity and will continue looking for efficiencies and potential optimisation across our operations. We strongly believe that our prudent secured product, strong processes as well as clear focus on liquidity and cash generation will allow us to limit negative effects caused by Covid-19. This will allow us to strengthen our position as a leading international used car lender once the situation in the world stabilises. “

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CONFERENCE CALL:

A conference call in English with the Group's management team to discuss these results is scheduled for 15 April 2020, at 15:00 CET.

Please register: http://emea.directeventreg.com/registration/4758607

ABOUT MOGO FINANCE:

Mogo Finance is one of the largest and fastest-growing secured used car financing companies in Europe. Recognizing the niche in used car financing underserved by traditional lenders, Mogo Finance has expanded its operations to 17 countries issuing over EUR 550 million up to date and running a net loan and used car rent portfolio over EUR 196 million. Mogo offers secured loans up to EUR 15,000 with maximum tenor of 84 months making used car financing process convenient, both for its customers and partners. Wide geographical presence makes Mogo unique over its rivals and diversifies revenue streams.

Mogo Finance operates through its own branch network, more than 2,000 partner locations and strong online presence. Physical footprint makes Mogo Finance top of mind brand in used car financing. Established in 2012, headquartered in Riga, Latvia Mogo Finance operates in: Latvia, Estonia, Lithuania, Georgia, Poland, Romania, Bulgaria, Moldova, Albania, Belarus, Armenia, Uzbekistan, Kazakhstan, North Macedonia, Bosnia and Herzegovina, Kenya and Uganda.

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Covid-19 impact mitigation

Immediate actions implemented to preserve cash and increase efficiency:

Ensuring safe work environment

- Optionality to work from home (staff fully equipped to work remotely)
- Covid-19 committee formed and meeting daily
- Full compliance with Government imposed restrictions

Cost optimisation

- Permanent reductions
  - Payroll expense by ~20% (mainly admin and sales)
  - Development projects stopped for indefinite period of time

- Temporary reductions
  - Payroll expenses by extra ~30% for the next 3 months
  - Branch and office space rent contracts
  - Total admin expense saving 50%+
  - Selling expenses non-existent as a result of decreasing loan issuance volumes

Cash flow optimisation

- Tax payment postponement agreed with State authorities
- Payment holidays with certain suppliers
- Alternative payment channels for customers
- Focus on longer term loans in Mintos platform

Covid-19 situation per countries as of 8th of April

% from Group's Net portfolio	Country	Covid-19 cases	Covid-19 deaths	Curfew	Movement limitations	Car registries	Moratorium imposed	Other
17%	Latvia	577	2	None	Light (social distancing)	Open with limitation	None	Lower penalties for overdue amounts applied
14%	Lithuania	912	15	None	Light (social distancing)	Open with limitation	None	-
8%	Estonia	1 185	24	Outside only for essentials	Severe (movement only for essentials)	Open with limitation	None	-
10%	Armenia	881	9	Outside only for essentials	Severe (movement only for essentials)	Closed	3 months payment holidays recommendation	-
8%	Georgia	208	3	9PM - 6AM	Restricted (Curfew and limited public transport)	Closed	None	-
7%	Moldova	1 056	24	Outside only for essentials	Restricted (leaving home without a valid reason is restricted)	Closed	Payment holidays recommendation until 30th of June	-

% from Group's Net portfolio	Country	Covid-19 cases	Covid-19 deaths	Curfew	Movement limitations	Car registries	Moratorium imposed	Other
8%	Romania	4 417	209	Outside only for essentials	Restricted (leaving home without a valid reason is restricted)	Open	Up to 9 months (exact term to be set by the company) payment holidays upon request**	-
8%	Belarus	861	13	None	None	Open	None	-
1%	North Macedonia	599	26	4PM - 5AM	Severe (Curfew and additional age restrictions)	Open with limitation	None, but partial payments have to be accepted	No additional interest, fees or any other additional costs, grace period, lower APR for new loans
5%	Bulgaria	581	23	Outside only for essentials	Restricted (leaving home without a valid reason is restricted)	Open with limitation	None	No interest for delayed payment, restrictions to terminate contract and repossess car
2%	Poland	5 000	136	Outside only for essentials	Restricted (leaving home without a valid reason is restricted and other restrictions)	Open with limitation	None	Restrictions on APR and service fees imposed
2%	Albania	400	22	Outside only with permit	Severe (movement only for essentials)	Closed	3 months payment holidays upon request	-
0%	Bosnia	803	34	8PM - 5AM	Restricted (Curfew and other)	Closed	3 months payment holidays recommendation	-
3%	Kazakhstan	718	7	Outside only for essentials	Restricted (movement with permit)	Closed	3 months mandatory payment holidays upon request*	-
2%	Uzbekistan	545	3	Outside only for essentials	Severe (no private transport allowed)	Closed	None	-
2%	Uganda	53	-	5PM - 7AM	Severe (no private transport allowed)	Open with limitation	None	-
2%	Kenya	179	6	5PM - 7AM	Light (social distancing, restriction to leave region)	Open	None	-

* 3 months automatic mandatory payment holidays even without request for certain groups

** A proof is needed that the income level has decreased

FINANCIAL REVIEW

Condensed consolidated income statement

The table below sets out the condensed consolidated statement of profit and loss for the year ended 31 March 2020 and 31 March 2019.

(in EUR million)	Q1 2019	Q1 2020	% change
Interest and similar income	16.7	20.7	24.0%
Interest expense and similar expenses	(4.6)	(6.5)	41.3%
Net interest income	**12.1**	**14.2**	**17.4%**
Income from used car rent	0.4	1.5	275%
Impairment expense	(4.4)	(5.8)	31.8%
Operating expense	(6.8)	(9.0)	32.4%
Net foreign exchange result	0.1	(3.7)	-3800.0%
Profit before tax	**1.4**	**(2.8)**	**-300.0%**
Corporate income tax	(0.1)	0.3	-400.0%
Net profit for the period	**1.3**	**(2.5)**	**-292.3%**
Net profit for the period without FX	**1.2**	**1.2**	**0.0%**

Interest and similar income

(in EUR million)	Q1 2019	Q1 2020	% change
Interest and similar income and income from used car rent	17.1	22.2	29.8%
Average net loan and used car rent portfolio	164.8	193.1	17.2%
Average Income yield on net loan and used car rent portfolio	41.5%	46.0%	4.5 p.p.

Interest and similar income and income from used car rent for the period was EUR 22.2 million, a 29.8% increase compared to EUR 17.1 million for the three months ended 31 March 2019 reflecting the growth in the average net loan and used car rent portfolio by 17.2% from EUR 164.8 million to EUR 193.1 million.

Interest expense and similar expense

Interest expense and similar expense for the period was EUR 6.5 million, an increase of 41.3% compared to EUR 4.6 million for the three months ended 31 March 2019. This increase was mainly due to the increase in total borrowings to EUR 220.7 million (31 December 2019: EUR 214.4 million).

Income from used car rent

Income from used car rent for the period was EUR 1.5 million (3M 2019: EUR 0.4 million). Total used car rental fleet in Latvia has increased by 0.8 EUR million to 14.2 EUR million as of 31 March 2019 compared to 13.4 EUR million as of 31 December 2019.

Impairment expense

Net impairment losses on loans and receivables for the period was EUR 5.8 million, an increase of 31.8%. (3M 2019: 4.4 million). The NPL ratio (Net NPL / Total net portfolio) increased slightly to 8% (35+DPD, Days past due) of the net portfolio (31 December 2019: 6%) with a provision coverage ratio of 82% (31 December 2019: 85%).

Operating expense

The table below sets out a breakdown of the Group's total operating expenses.

(in EUR million)	Q1 2019	Q1 2020	% change
Employees' salaries	3.8	5.0	31.6%
Marketing expenses	0.7	1.0	42.9%
Office and branch maintenance expenses	0.5	0.3	-40.0%
Professional services	0.5	0.4	-20.0%
Amortization and depreciation	0.5	1.4	180.0%
Other operating expenses	0.8	0.9	12.5%
Total operating expense	**6.8**	**9.0**	**32.4%**

Total operating expenses reported for the period were EUR 9.0 million, a 32.4% increase compared to EUR 6.8 million reported for the three months ended 31 March 2019.
Employees' salaries remain stable with comprised 55.6% of total operating expenses compared to 55.9% reported for the three months ended 31 March 2019.
Marketing efficiency remains high with effective cost per loan issued being EUR 30. For the three months of 2020 and 2019, marketing expense accounted for 11.1% and 10.3% of total operating expense, respectively.

Profit before tax

Due to significant local currency depreciation against EUR the Group incurred EUR 3.7m currency loss for the 3 months period in 2020. The FX loss was mainly driven by Georgian lari, Kazakhstanian tenge, Moldavian leu and Belarusian rouble. As a result the consolidated loss before tax for the period was EUR 2.8 million, compared to EUR 1.4 million profit for the three months ended 31 March 2019, representing a decrease of 300.0%.

Corporate income tax

The following table sets out a breakdown of the Group's corporate income tax.

(in EUR million)	Q1 2019	Q1 2020	% change
Corporate income tax	(0.2)	(0.2)	0.0%
Deferred tax	0.1	0.5	400.0%
Total corporate income tax	**(0.1)**	**0.3**	**-400.0%**

Profit for the period

For the reasons stated above, the Group's loss for the period was EUR 2.5 million, down by 292.3% compared to EUR 1.3 million profit for the three months ended 31 March 2019.

Non-IFRS figures – EBITDA

(in EUR million)	Q1 2019	Q1 2020	% change
Profit/ (loss) for the period	1.3	(2.5)	-292.3%
Provisions for taxes	0.1	(0.3)	-400.0%
Interest expense	4.6	6.5	41.3%
Depreciation and amortization	0.5	1.4	180.0%
Currency exchange (gain)/ loss	(0.2)	3.7	-1950.0%
EBITDA	**6.3**	**8.8**	**39.7%**

Condensed consolidated balance sheet

The table below sets out the Group's condensed consolidated statement of its financial position.

Assets (in EUR million)	31 Dec. 2019	31 Mar. 2020
Intangible assets	7.6	7.9
Tangible assets	9.8	10.1
Loans and lease receivables and rental fleet	189.7	196.5
Deferred tax asset	1.7	2.2
Inventories	1.0	1.1
Non-current assets held for sale	3.9	2.7
Other receivables	12.7	13.7
Receivables as a result of sale of subsidiaries	16.1	16.1
Cash and cash equivalents	8.6	9.0
Total assets	**251.1**	**259.3**

Equity and liabilities (in EUR million)	31 Dec. 2019	31 Mar. 2020
Share capital and reserves	1.2	1.2
Foreign currency translation reserve	(0.8)	(1.0)
Retained earnings	21.1	19.3
Non-controlling interests	0.5	0.2
Subordinated debt	6.8	11.9
Total equity	**28.8**	**31.6**
Borrowings	214.4	220.7
Other liabilities	7.9	7.0
Total liabilities	**222.3**	**227.7**
Total equity and liabilities	**251.1**	**259.3**

Assets

The Group had total assets of EUR 259.3 million as of 31 March 2020. An increase of 3.3% compared to EUR 251.1 million as of 31 December 2019. The increase in assets reflects mainly the net loan and used car rent portfolio growth.

Tangible assets

Tangible assets increased by 0,3 EUR million to 10.1 EUR million as of 31 March 2020 compared to 9.8 EUR million as of 31 December 2019.

Net loan and used car rent portfolio

As of 31 March 2020, the Group's net loan and used car rent portfolio equalled EUR 196.5 million, compared to EUR 189.7 million as of 31 December 2019, representing an increase of EUR 6.8 million (3.6%).

(in EUR million)

	Net loan and used car rent portfolio			
	31 Dec. 2019	Total share (in %)	31 Mar. 2020	Total share (in %)
Mature countries*	114.7	60.5%	112.4	57.2%
Mid-tier countries**	58.4	30.8%	61.9	31.5%
Start-up countries***	16.6	8.8%	22.2	11.3%
Total net loan and used car rent portfolio	**189.7**	**100.0%**	**196.5**	**100.0%**

* Mature countries are Latvia (including used car rent portfolio), Lithuania, Estonia, Georgia and Armenia

** Mid-tier countries are Bulgaria, Romania, Poland, Moldova, Belarus and Albania

*** Start-up countries are North Macedonia, Kazakhstan, Uzbekistan, Bosnia and Herzegovina, Kenya and Uganda

The loan portfolio of mid-tier and start-up countries was EUR 61.9 and 22.2 million respectively, an increase of EUR 3.5 million and EUR 5.6 million, compared to 31 December 2019.

The following table sets out the classification of the Group's net loan and used car rent portfolio in terms of overdue buckets as well as the total impairment coverage ratio.

(in EUR million)	Net loan and used car rent portfolio			
	31 Dec. 2019	Total share (in %)	31 Mar. 2020	Total share (in %)
STAGE 1*	153.1	86.8%	154.6	84.8%
STAGE 2**	12.1	6.9%	13.2	7.2%
STAGE 3***	11.1	6.3%	14.5	8.0%
Total net loan portfolio	**176.3**	**100%**	**182.3**	**100%**
Used car rent	13.4	7.1%	14.2	7.2%
Total net loan and used car rent portfolio	**189.7**		**196.5**	
Net NPL ratio****	**6%**		**8%**	
Impairment coverage ratio*****	**85%**		**82%**	

* Allowances are recognized based on 12m ECLs by first recognition of loans/leases. Leases current or with up to 30 DPD are considered as Stage 1 for mature countries (Latvia, Lithuania, Estonia, Armenia and Georgia). For other countries, 25 DPD is used. Loans up to 30 DPD are considered Stage 1.

** Allowances are recorded for LTECLs by loans/leases showing a significant increase in credit risk since origination. Leases with 31-60 DPD (or 26-34 DPD for immature countries) are considered to be Stage 2 loans. Loans with 30 to 60 DPD are considered Stage 2.

*** Leases and loans are considered credit-impaired and at default. Allowances are recorded for the LTECLs. Finance lease agreements are considered defaulted and therefore Stage 3 with 60 DPD on contractual payments or terminated lease agreement. For immature a 35 DPD backstop is applied. Loans with 60 DPD are considered defaulted and therefore Stage 3.

A healing period of 3 months for mature countries and 2 months for immature countries is applied before an exposure previously classified as Stage 3 can be transferred to Stage 1. In case of mature countries, it is determined to have two healing periods – one month period to Stage 2 and further two month period to Stage 1. This is considered appropriate in context of a prudent default definition of 60 DPD. In case of immature countries, it is determined to have one healing period –two month period where the exposure is in Stage 2 and then transfers to Stage 1. This is considered appropriate in context of an even more conservative default definition of 35 DPD.

**** Net NPL (35+ days overdue) / Total net portfolio

***** Total impairment / Gross NPL (35+ days overdue)

The NPLs in the net loan portfolio has increased slightly reaching EUR 14.5 million or 8.0% from the total net portfolio. Primary driven by the expansion of the portfolio by economies of scale as well as economies of scope compensates for effects on the NPL ratio, which can be further optimized through comprehensive management procedures, however now also amplified by Covid-19 locked down caused customer delays on the payments due.

Equity

Total equity amounted to EUR 31.6 million, a slight increase of EUR 2.8 million (9.7%) compared to 31 December 2019. The capitalization ratio as of 31 March 2020 increased to 17.3% (31 December 2019: 16.3%), providing excellent headroom for Eurobond covenants. As previously committed current Group's shareholders have further provided EUR 5m subordinated debt to further strengthen Group's capitalization.

Liabilities

The Group had total liabilities of EUR 227.7 million as of 31 March 2020, compared to EUR 222.3 million as of 31 December 2019, representing an increase of EUR 5.4 million (2.4%), primarily driven by the increase in borrowings.

Loans and borrowings

The following table sets out loans and borrowings by type.

(in EUR million)	31 Dec. 2019	31 Mar. 2020
Liabilities for the rights to use assets	7.7	8.2
Loans from banks	16.3	17.5
Latvian Bonds	23.9	26.0
Eurobonds (excl. accrued interest)	96.8	97.1
Bonds acquisition costs and accrued interest	(0.6)	(2.3)
Financing received from P2P investors	70.2	74.0
Loans from related and non-related parties	0.1	0.2
Total loans and borrowings	**214.4**	**220.7**

Loans from banks comprise loans received by:
- Mogo Armenia from a local bank. The loans are denominated in local currency, thus eliminating forex risk for the Group in Armenia, with an interest rate of 12.0% and maturing on November 2020.
- Mogo Georgia from Armenian bank in the amount of EUR 1.0 million with an interest rate of 7.8%, maturing on March 2021.
- Mogo Latvia, Mogo Lithuania and Mogo Estonia from Latvian bank in the amount up to EUR 10.0 million with an interest rate of 8% is maturing on July 2021.
- Mogo Belarus from local bank in the amount of USD 1.0 million with an interest rate of 10% is maturing on September 2021.

On 17 March 2014, the Latvian entity (AS "mogo") registered with the Latvian Central Depository a bond facility through which it could raise up to EUR 20 million. This bond issue is unsecured. The notes issued at par, carry a fixed coupon of 10.0% per annum, paid monthly in arrears, and are maturing on March 2021. On 11 November 2014, the note type was changed to "publicly issued notes" and the notes were listed on the regulated market of NASDAQ OMX Baltic.

On 1 December 2017, the Latvian entity (AS "mogo") registered with the Latvian Central Depository a bond facility through which it could raise up to EUR 10 million. This bond issue is unsecured. The notes issued at par, carry a fixed coupon of 10.0% per annum, paid monthly in arrears, and are maturing on March 2021. The Bonds are listed on First North of NASDAQ OMX Baltic and are "privately issued notes".

As result of the voting procedure initiated on 6 March 2019, the noteholders have accepted the amendments to the Notes Prospectus (ISIN: LV0000801363) and Terms of the Notes Issue (ISIN: LV0000880029). According to the amendments, the principal amount of the notes shall be fully repaid in one instalment on 31 March 2021, replacing quarterly instalments of the principal amount of the notes. The approved amendments are effective from 29 March 2019.

On 11 July 2018, Mogo Finance successfully issued a 4-year corporate bond (XS1831877755), listed on the Open Market of the Frankfurt Stock Exchange, oversubscribed for EUR 50 million at par with an annual interest rate of 9.5%, followed on 16 November 2018 by a EUR 25 million tap at par and 13 November 2019 by a EUR 25 million tap at a price of 95 per cent. After the tap issue, the total amount outstanding of Mogo Finance's 9.50% corporate bonds 2018/2022 (XS1831877755) amounts to EUR 100 million. On 30 November 2018, the corporate bond 2018/2022 (XS1831877755) was uplisted to the regulated market (General Standard) of the Frankfurt Stock Exchange. The bond will mature in July 2022.

Off-balance sheet arrangements

The Group does not have significant off-balance sheet arrangements.

Condensed consolidated statement of cash flow

(in EUR million)	31 Mar. 2019	31 Mar. 2020
Profit before tax	**1.4**	**(2.8)**
Net cash flows to operating activities	**(6.5)**	**(5.2)**
Net cash flows to investing activities	**(9.2)**	**(6.3)**
Net cash flows from financing activities	**14.0**	**11.9**
Change in cash	**1.3**	**(2.9)**
Cash at the beginning of the year	11.1	8.6
Cash at the end of the year	**9.4**	**9.0**

The Group's net cash flows generated by operating activities during the period were EUR (5.2) million compared to EUR (6.5) million in the same period last year. The Group's net cash flows from investing activities of EUR (6.3) million decreased by EUR 2.9 million compared to EUR (9.2) million during the same period of the previous year.

Eurobond covenant ratios

Capitalization	31 Dec. 2019	31 Mar. 2020	Change (in % p.)
Equity/Net finance loans and advances to customers	16.3%	17.3%	1.0

Profitability	31 Dec. 2019	31 Mar. 2020	Change (in %)
Interest coverage ratio (ICR)	1.6	1.6	0.0%

(in EUR million)	Mintos loans			Net loan and used car rent portfolio			
	31 Dec. 2019	31 Mar. 2020	Change (in %)	31 Dec. 2019	Total share (in %)	31 Mar. 2020	Total share (in %)
Armenia*	7.5	7.1	-5%	18.4	9.7%	19.8	10.1%
Bulgaria**	5.6	4.8	-14%	10.0	5.3%	9.2	4.7%
Estonia*	8.1	7.2	-11%	16.5	8.7%	15.8	8.0%
Georgia*	6.6	6.2	-6%	16.7	8.8%	15.3	7.8%
Latvia*	14.3	14.4	1%	35.4	18.7%	34.1	17.4%
Lithuania*	12.9	11.5	-11%	27.7	14.6%	27.4	13.9%
Albania**	0.0	1.3	0%	4.4	2.3%	3.8	1.9%
Belarus**	3.4	6.8	100%	13.0	6.9%	16.5	8.4%
Moldova**	5.2	7.6	46%	13.2	7.0%	13.3	6.8%
Poland**	0.8	0.6	-25%	3.7	2.0%	3.3	1.7%
Romania**	5.8	6.4	10%	14.1	7.4%	15.8	8.0%
Start-up countries***	0.0	0.1	0%	16.6	8.8%	22.2	11.3%
Total	**70.2**	**74.0**	**5%**	**189.7**	**100%**	**196.5**	**100%**

* Mature countries are Latvia (including used car rent portfolio), Lithuania, Estonia, Georgia and Armenia

** Mid-tier countries are Bulgaria, Romania, Poland, Moldova, Belarus and Albania

*** Start-up countries are North Macedonia, Kazakhstan, Uzbekistan, Bosnia and Herzegovina, Kenya and Uganda

RECENT DEVELOPMENTS

No Regulatory Changes

There are no regulatory changes taken place since 31 March 2020. Covid-19 update as at 8 April can be found on page 3 of this report.

Events after the balance sheet date

As of the last day of the reporting year until the date of publishing these unaudited results for the three months ended 31 March 2020 there have been no events requiring adjustment of unaudited results.

Directors' Statement

The consolidated three-month report of the Company is, to the best of the Directors' knowledge, prepared in accordance with the applicable set of accounting standards and gives a true and fair view of the assets, liabilities, financial position and profit or loss of the Company and the undertakings included in the consolidation taken as a whole.

The three-month management report of the Company includes a fair review of the development and performance of the business and the position of the Company and the undertakings included in the consolidation taken as whole, together with a description of the principal risks and uncertainties that they face.

Consolidated Statements of: Financial Position – Assets, Financial Position - Equity and liabilities, Income Statement and Statement of cash flow

Consolidated Statement of Financial Position – Assets

(in EUR million)	31 Dec. 2019	31 Mar. 2020
Goodwill	4.0	4.0
Internally generated intangible assets	3.6	3.7
Other intangible assets	-	0.2
Loans and lease receivables and rental fleet	189.7	196.5
Right-of-use assets	7.6	8.1
Property, plant and equipment	1.9	1.7
Leasehold improvements	0.3	0.3
Receivables as a result of sale of subsidiaries	16.1	16.1
Loans to related parties	6.9	6.9
Other financial assets	1.6	2.6
Deferred tax asset	1.7	2.2
Inventories	1.0	1.1
Prepaid expense	1.2	1.3
Trade receivables	0.3	0.3
CIT paid in advance	0.1	0.2
Other receivables	2.6	2.4
Assets held for sale	3.9	2.7
Cash and cash equivalents	8.6	9.0
TOTAL ASSETS	**251.1**	**259.3**

Consolidated Statement of Financial Position – Equity and liabilities

(in EUR million)	31 Dec. 2019	31 Mar. 2020
EQUITY		
Share capital	1.0	1.0
Retained earnings	21.1	19.3
Foreign currency translation reserve	(0.8)	(1.0)
Reserve	0.2	0.2
Total equity attributable to owners of the Company	**21.5**	**19.5**
Non-controlling interests	0.5	0.2
Subordinated debt	6.8	11.9
Total equity	**28.8**	**31.6**
LIABILITIES		
Borrowings	214.4	220.7
Provisions	1.1	0.8
Prepayments and other payments received from customers	0.3	0.2
Trade payables	1.3	1.5
Corporate income tax payable	-	0.2
Taxes payable	0.9	1.5
Other liabilities	1.5	0.4
Accrued liabilities	2.7	2.2
Other financial liabilities	0.1	0.2
Total liabilities	**222.3**	**227.7**
Total equity and liabilities	**251.1**	**259.3**

Consolidated Income Statement

(in EUR million)	Q1 2019	Q1 2020
Interest revenue calculated using the effective interest method	16.7	20.7
Interest expense calculated using the effective interest method	(4.6)	(6.5)
Net interest income	**12.1**	**14.2**
Fee and commission income	0.9	1.0
Revenue from rent	0.4	1.5
Total net revenue	**13.4**	**16.7**
Impairment expense	(4.4)	(5.8)
Expenses related to peer-to-peer platform services	(0.1)	(0.2)
Selling expense	(0.7)	(1.0)
Administrative expense	(6.5)	(8.8)
Other operating (expense) / income	(0.4)	-
Net foreign exchange result	0.1	(3.7)
Profit before tax	**1.4**	**(2.8)**
Corporate income tax	(0.2)	(0.2)
Deferred corporate income tax	0.1	0.5
Net profit for the period	**1.3**	**(2.5)**
Translation of financial information of foreign operations to presentation currency	0.1	(0.2)
Total comprehensive income for the period	**1.4**	**(2.7)**
Total comprehensive income for the period without FX	**1.2**	**1.2**

Consolidated statement of cash flow

(in EUR million)	31 Mar. 2019	31 Mar. 2020
Cash flows to/from operating activities		
Profit before tax	1.4	(2.8)
Adjustments for:		
Amortisation and depreciation	0.5	2.0
Interest expense	4.6	6.5
Interest income	(16.7)	(20.7)
Loss on disposal of property, plant and equipment	-	3.3
Impairment expense	4.4	5.8
Loss from fluctuations of currency exchange rates	0.2	3.9
Operating profit before working capital changes	**(5.6)**	**(2.0)**
(Increase)/decrease in inventories	-	(0.1)
Increase in receivables	(10.0)	(14.0)
Increase in trade payable, taxes payable and other liabilities	(1.6)	(1.7)
Cash generated to/from operating activities	**(17.2)**	**(17.8)**
Interest received	16.7	20.4
Interest paid	(5.7)	(7.8)
Corporate income tax paid	(0.3)	-
Net cash flows to/from operating activities	**(6.5)**	**(5.2)**
Cash flows to/from investing activities		
Purchase of property, plant and equipment and intangible assets	(2.6)	(1.0)
Purchase of rental fleet	(5.3)	(5.0)
Loan repayments received	1.2	0.1
Loans issued	(2.5)	(0.4)
Net cash flows to/from investing activities	**(9.2)**	**(6.3)**
Cash flows to/from financing activities		
Proceeds from borrowings	41.3	60.5
Repayments for borrowings	(26.9)	(48.1)
Repayment of liabilities for right-of-use assets	(0.4)	(0.5)
Net cash flows to/from financing activities	**14.0**	**11.9**
Change in cash	**(1.7)**	**0.4**
Cash at the beginning of the year	11.1	8.6
Cash at the end of the year	**9.4**	**9.0**

LATVIAN OPERATIONS ONLY

INTERIM CONDENSED FINANCIAL INFORMATION OF AS "MOGO" (consolidated)

Statement of Profit or Loss and Other Comprehensive Income (AS "mogo" (consolidated))

(in EUR million)	Q1 2019	Q1 2020
Interest revenue calculated using the effective interest method	4.2	3.1
Interest expense calculated using the effective interest method	(1.2)	(1.3)
Net interest income	**3.0**	**1.8**
Fee and commission income	0.2	0.2
Revenue from rent	0.4	1.4
Total net revenue	**3.6**	**3.4**
Impairment expense	(0.9)	(1.0)
Selling expense	(0.1)	-
Administrative expense	(1.1)	(1.5)
Other operating (expense) / income	-	0.8
Profit before tax	**1.5**	**1.7**
Corporate income tax	-	-
Deferred corporate income tax	-	-
Net profit for the period	**1.5**	**1.7**

Consolidated Statement of Financial Position – Assets, Equity and liabilities (AS "mogo" (consolidated))

(in EUR million)	31 Dec. 2019	31 Mar. 2020
ASSETS		
Loans and lease receivables and rental fleet	35.2	33.8
Loans to Mogo Finance S.A.	24.3	24.9
Property, plant and equipment	1.7	1.5
Receivables from group companies	0.1	0.4
Non-current assets held for sale	0.2	0.1
Other receivables	0.9	1.0
Cash and cash equivalents	0.4	0.4
TOTAL ASSETS	**62.8**	**62.1**

(in EUR million)	31 Dec. 2019	31 Mar. 2020
EQUITY		
Share capital	5.0	5.0
Other reserves	(0.5)	(5.0)
Retained earnings		
brought forward	2.9	7.5
for the period	5.0	1.7
TOTAL EQUITY	**12.4**	**9.2**
LIABILITIES		
Borrowings	48.3	47.0
Other provisions	0.7	4.7
Trade payables	0.1	0.2
Payables to related companies	0.4	0.6
Taxes payable	0.1	0.1
Accrued liabilities	0.8	0.3
TOTAL LIABILITIES	**50.4**	**52.9**
TOTAL EQUITY AND LIABILITIES	**62.8**	**62.1**

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